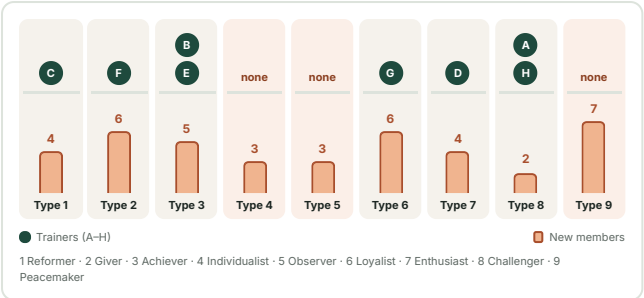


Your team coaches with drive. *Many of your members need calm.*

8 trainers · 40 new members who took the free test in the last 90 days



WHAT YOUR TEAM DOES WELL

Energy, drive and clear goals. Members who love a challenge — Types 3, 7 and 8 — are in good hands.

WHERE MEMBERS MAY SLIP THROUGH

No trainer leads with Type 4, 5 or 9 — yet 13 of your 40 new members do. They need calm, space or the reason why.

Who to match with whom

Type 9 and 6 members	Trainer G (Type 6) or Trainer F (Type 2) — steady, warm, patient.
Type 5 members	Trainer C (Type 1) — a clear method and few words.
Type 4 members	Trainer F (Type 2) — gentle, personal attention.
Type 3, 7 and 8 members	Trainers A, B, D, E and H — energy and challenge.

3 ACTIONS THIS QUARTER

1 Run the half-day “Coach every type” workshop, with a focus on members who lead with Types 4, 5 and 9.

2 Add one calm, small-group class at a fixed time every week.

3 For 30 days, every trainer offers new members a 1–10 choice at the start of each session.